

OPERATION CHRISTMAS CHILD REGIONAL MANAGER – Central Ontario Region

Are you a dynamic, goal-oriented, and self-motivated individual looking for an opportunity to make a difference in the world around you? Samaritan's Purse Canada (SPC) is looking for a Regional Manager for our Operation Christmas Child (OCC) Program.

Samaritan's Purse is a Christian international relief organization providing spiritual and physical aid to hurting people around the world. Since 1970, Samaritan's Purse has helped meet the needs of people who are victims of war, poverty, natural disasters, disease, and famine with the purpose of sharing God's love through His Son, Jesus Christ. One of the ways Samaritan's Purse Canada has had open doors to share the gospel is through the shoe box gift program of Operation Christmas Child.

The Regional Manager will be responsible for recruiting, developing and encouraging significant teams of volunteers to grow participation in and support for the OCC program for the purpose of increasing the Gospel opportunities for children around the world. The individual will also connect and work with Christian churches and schools and other like-minded communities, representing OCC and SPC in the region. As an integral member of the OCC Team, this role will help SPC carry out its mission and objectives through participation in daily prayer ministry.

The successful candidate will fulfill a full-time role in a home-based office close to the Greater Toronto Area. This position includes a comprehensive benefits package, including life insurance, medical/dental and short-term/long-term disability, RRSP contributions after one year of employment, and 15 vacation days per year to start.

Key responsibilities include but are not limited to:

- Recruits, selects, trains, and develops individual volunteers to build awareness of and participation in Operation Christmas Child, while identifying leader volunteers and helping them to do the same for their team members
- Guides leader volunteers in strategies resulting in team development, growth in number of shoeboxes, prayer support, media support, promotion and financial support of OCC
- Schedules and conducts volunteer and promotional visits within the region, maximizing the potential for building volunteer teams and generating shoebox gifts, and prayer support
- Promotes OCC and SPC directly to identified churches, Christian schools, and other organizations or groups whose values and beliefs align with OCC and SPC
- Establishes a yearly ministry plan for the region, defining goals and implementing strategies for volunteer growth and development as well as shoebox growth
- Tracks and reports goals and performance of volunteer Area Teams and regularly reviews teams' progress and plans with leader volunteers
- Identifies strategic areas for networking and recruiting for volunteer growth
- · Participates in all national conference calls, regular meetings with other team members and conferences as assigned
- Supports events held by volunteers in support of OCC within the region
- Delivers presentations clearly to engage audiences and build enthusiasm around OCC initiatives
- Maintains a regional office at home, with ongoing weekly reporting back to the Calgary office
- Communicates with volunteers regularly using e-mails, telephone/video meetings, Area Team meetings, conferences, personal meetings, and training meetings
- Serves as the regional media spokesperson for OCC, and maintains media contacts along with the SPC Communications team

Note: Staff must be in agreement with the Samaritan's Purse Statement of Faith and be committed to Biblical values, precepts and conduct. We thank all applicants for their interest; however, only qualified candidates will be contacted for an interview.

No phone calls please.



Qualifications:

- Qualified applicants must be committed to Christian values and precepts and be in agreement with the Samaritan's Purse Statement of Faith
- Passionate about Christian ministry and sharing the Gospel
- Self-directed and goal-oriented
- Experience in recruiting and developing individuals, volunteers and teams
- Sales and marketing experience, an asset
- Proven leadership skills
- Strong administrative skills
- Able to work independently, as part of a nationally dispersed team
- Naturally dynamic communicator who is capable motivating and engaging those around them towards Kingdom effectiveness
- A proven track record of product or program growth and success in the for-profit or not-for-profit sectors
- Willing and able to fulfill evening and weekend engagements
- Personal vehicle and a valid driver's license for travel across the region, if based in Alberta
- Required to travel within the assigned region for 45-60 days / year

Contact Information:

To respond to this opportunity, please forward your resume together with a cover letter <u>detailing your passion for Christian</u> <u>ministry employment</u> and your salary expectations to:

Attention: Human Resources
20 Hopewell Way NE, Calgary, AB T3J 5H5
Email: employment@samaritan.ca

Application Deadline: Open until a suitable candidate is selected